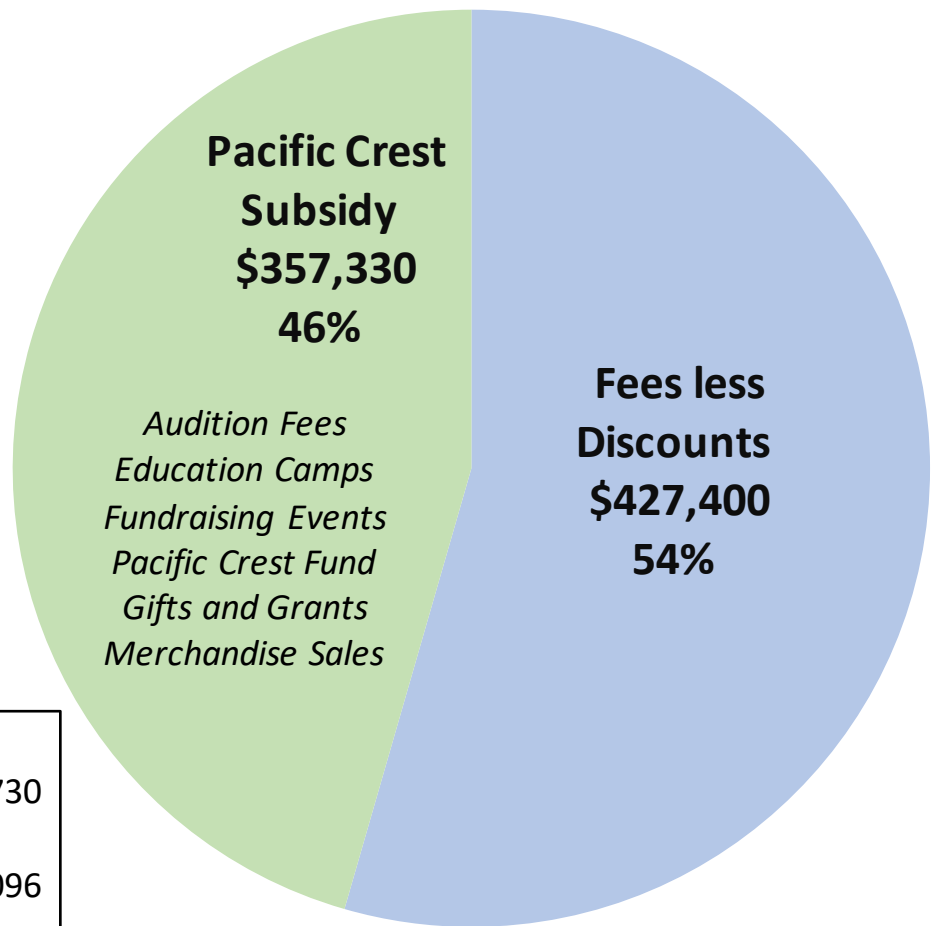


Pacific Crest 2021
Tuition and Fees as Percent of Total Expenses
Showing Subsidy of Student Fees

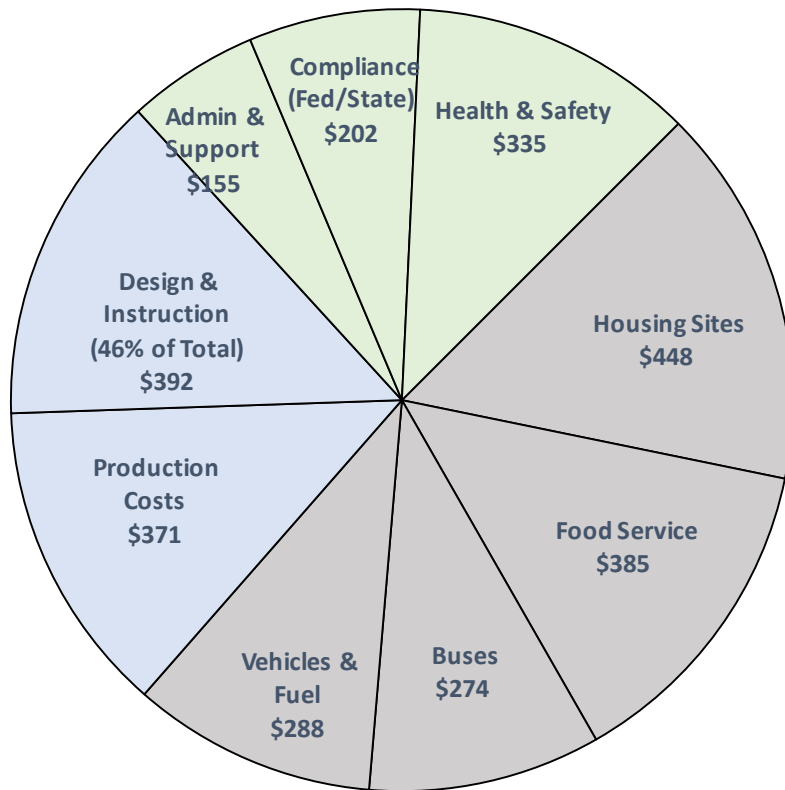


Subsidy Per Student:	
Total Income Needed:	\$784,730
Total Needed per Student:	\$5,096
Tuition Price:	\$2,850
Subsidy per Member:	\$2,246

PACIFIC CREST 2020
WHERE YOUR \$2,850 TUITION GOES

Housing Sites	\$	448
Design & Instruction		392
Food Service		385
Production Costs *		371
Health & Safety		335
Vehicles & Fuel		288
Buses		274
Compliance (Fed/State)		202
Admin & Support		155
	\$	2,850

* Production costs include uniforms, costumes, equipment, props and set pieces, etc.



Buses

Leasing contracts
 Driver tips and lodging

Vehicles & Fuel

Leasing and rental contracts
 Class A Driver Stipends
 Fuel for camps and tour
 Propane for kitchen
 Fleet repair, service, supplies

Food Service

Food purchases
 Paper products and plastic flatware
 Cleaning Supplies

Production Costs

Props and set pieces
 Uniforms, costumes, sticks/mallets, drum heads, flag silks, etc.
 Music licensing
 Office expenses, staff meetings, marketing
 Insoles, compression shirts, guard warmups, gloves
 Stage crew - stipends and travel
 Repair and maintenance, e.g. brass repair

Housing Sites (for camps, spring training, and tour)

Rental and custodial fees
 Donations
 Scissor lifts

Admin & Support (stipends and travel)

Corps Manager
 Tour Admins and support staff
 CEO tour travel expenses

Compliance (Fed/State)

Payroll taxes
 Payroll processing
 Commercial drivers, e.g. MVRs, drug/alcohol testing, etc.
 Workers Compensation insurance

Health & Safety

Health Team stipends and travel
 Medical supplies, e.g. first-aid, OTC drugs, etc.
 COVID PPE
 Criminal background checks
 Sexual harassment prevention training
 Food Service Manager stipend
 Insurance